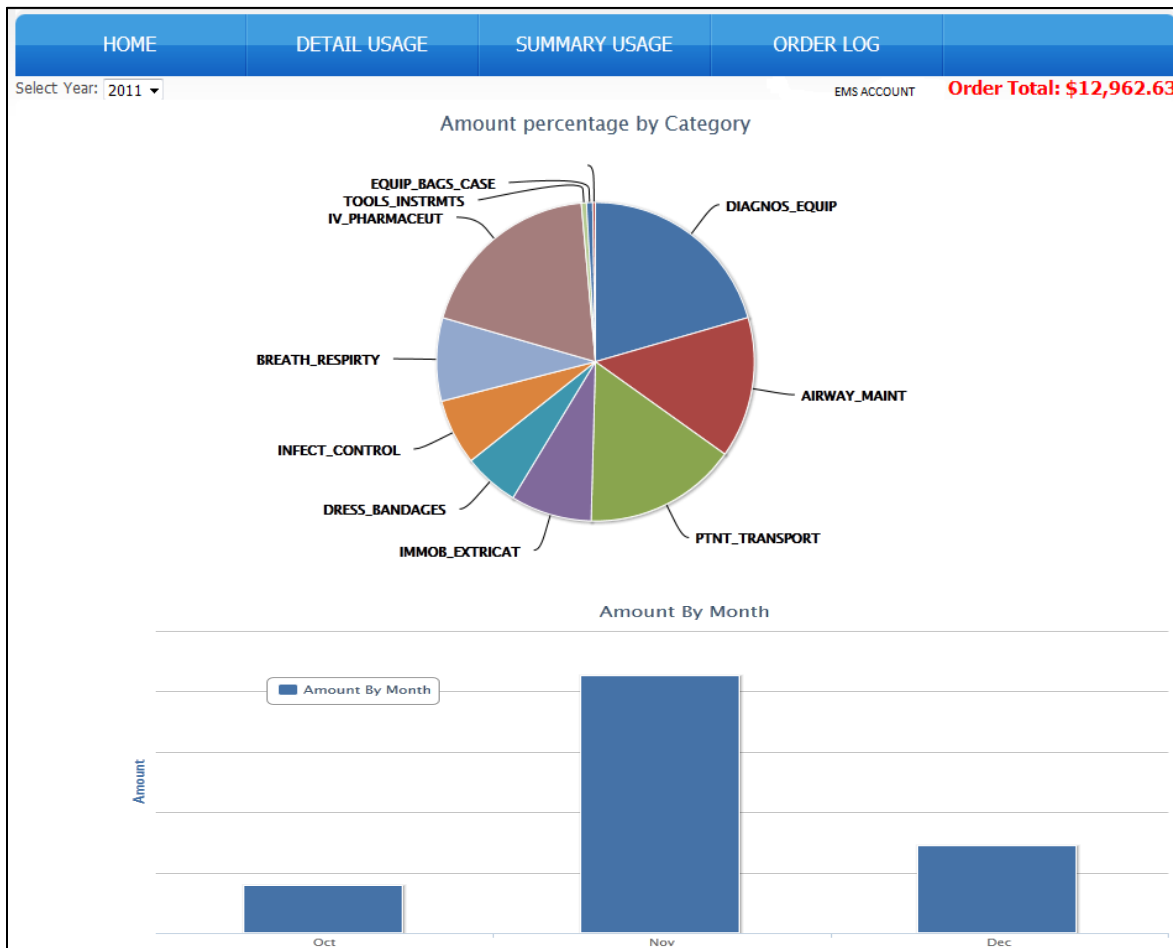


We are excited to announce that we have added a “Reporting Dashboard” to our website. This very useful tool will allow you to analyze and report on your purchases from J & B Medical. Quickly and easily you will be able to monitor overall volumes, volumes by product category and also view/export usage reports in two unique formats.

To access the Reporting Dashboard you must first login to your J & B Medical account. After you are logged in, click on the “Reporting Dashboard” link.

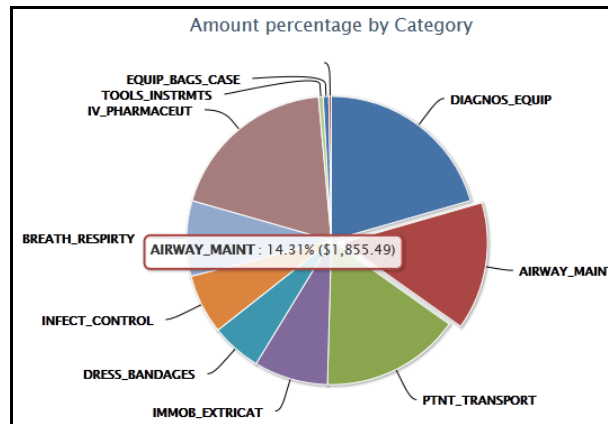
The screenshot shows the J&B Medical website interface. At the top, there are navigation links for 'Cart', 'Orders', 'Profile', and 'Logout'. The main header includes the J&B Medical Supply logo and a 'CONTACT J&B MEDICAL' button. A search bar is present with 'All Products' selected. On the left, a 'Browse' menu lists categories like 'Airway Maintenance', 'Airway Accessories', 'Airway Detectors', 'Nasal Airways', 'Oral Airways', 'Double Lumen Airways', 'Airway Lubricants', and 'Difficult Airway'. The main content area shows 'Airway Maintenance' with sub-links for 'Airway Accessories', 'Airway Detectors', 'Nasal Airways', and 'Oral Airways'. On the right, a 'Welcome' sidebar shows the user's account name 'J&B MEDICAL', a 'Logout' link, and a shopping cart summary: '\$2,512.10'. A red arrow points to the 'Reporting Dashboard' link in the sidebar.

Reporting Dashboard Homepage

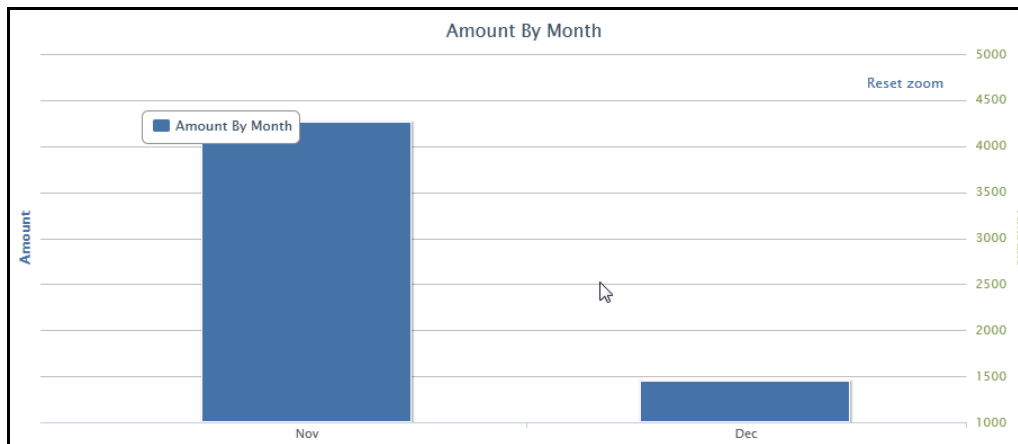


From the Reporting Dashboard Homepage the first tab of four is titled "Home". There the user will have the ability to select a year to report on. Reports on the homepage will automatically refresh after a year is selected from the drop-down option. The homepage will show you monthly ordering volumes (bar chart) as well as volumes by product category (pie chart).

Click on a section within the pie chart to see the actual dollar volume and also the percentage of the overall volume that category represents. In the example below the user selected AIRWAY_MAINT and the details illustrate that the account has spent \$1,855.49 on Airway Maintenance items within the selected year (2011) which makes up 14.31% of the total amount spent.



Holding down the left mouse button while dragging it within a range of the bar chart will zoom in on the report for more detail. In the example below the user has zoomed in on November and December. Click "Reset Zoom" to return to the default view, which shows all months within the year selected.

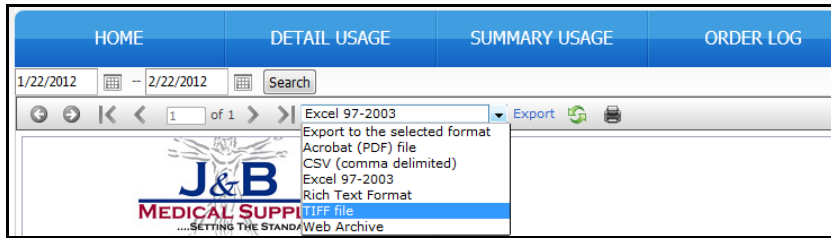


Detail Usage


The second tab titled "Detail Usage" will give users access to the accounts detailed usage. See below for an example of what the header of this report will look like.

HOME		DETAIL USAGE		SUMMARY USAGE		ORDER LOG	
1/22/2012		2/22/2012		Search		Excel 97-2003	
						Detail Report	
						2012	
Category		SubCategory		ProductName		Descr	
				ADC416-100		ADC ADTEMP THERMOMETER SHEATHS ADTEMP Digital Sheaths, 100/bx	
				Box			
						Total Amt	
						7.66	

To run the Detailed Usage report the user simply needs to enter the date range of which they would like to report on and then click "Search". Once the report has completed the user can view the report on the screen or export the report to any of the file destinations shown below.



Below is an example of the data that the Detailed Usage Report will return. You can choose to view this data by month or year. This report will show units purchased as well as a spent amount for each item purchased within the date range. The report will also differentiate if you have purchased the same item in different units of measure.

					Detail Report				
					2012				Total Amt
					Jan		Feb		
Category	SubCategory	ProductName	Descr	UOM	Amt	Qty	Amt	Qty	
BREATH_RESPIRTY	BVM_DISPOSAB	AMB520-211-000	AMBU SPUR II DISPOSABLE RESUSCITATOR Adult Bag with Adult Mask Medium	Cas	105.00	1	210.00	2	315.00
	OXYGEN_FITTINGS	PCS2105	QUICK-CONNECT ADAPTOR OHMEDA XDISS MALE	Each			19.75	2	39.50
	REGULATOR_PARTS	PCS2168	QUICK CONNECT COUPLER O2/COMPACT OHMEDA FEMALE	Each			44.63	2	89.26
	OXY_DELIVERY	SFT35110AI	AMMONIA INHALANTS .33MLS AMPULES 10/BOX	Box			2.99	0	0.00
	OXY_DELIVERY	TEL1059	ADULT MASKS W/SAFETY VENT & 7' TUBING	Cas	51.00	1	153.00	3	204.00
	OXY_DELIVERY	TEL1103	HUDSON RCI OVER-THE-EAR CANNULAS Over-the-Ear Cannula w/ curved nonflared nasal tips, 7ft. Tubing 50/cs	Cas	33.00	3	49.50	6	148.50
					Total	189.00		479.87	
	THERMOM_TYMP	ADC413B	ADC ADTEMP II DIGITAL THERMOMETER Oral Digital Thermometer	Each			15.18	6	30.36
	STETHOSCOPES	ADC670N	ADC PROSCOPE DUAL-HEAD STETHOSCOPES Navy Stethoscope	Each	6.67	3			20.01

Example of Detail Usage exported to Excel.

The screenshot shows an Excel spreadsheet titled 'ProductSales.xls (Read-Only) [Compatibility Mode] - Microsoft Excel'. The spreadsheet displays the same data as the table above, but with an additional column for 2011. The columns for 2011 are Nov, Dec, Jan, Feb, and Mar, each with Amt and Qty sub-columns. The 2012 columns are Jan, Feb, and Mar, each with Amt and Qty sub-columns. The 'Total Amt' column is on the far right. The data for 2011 is mostly empty, with some values in the 'Nov' column for 'ALLIED RESPIRATORY ACCESSORIES Large Cylinder Wrenches/ Metal, 19/cs' (39.40) and 'AMBU SPUR II DISPOSABLE RESUSCITATOR Adult Bag with Adult Mask Medium' (105.00). The 2012 data matches the table above.

Summary Usage

The third tab titled "Summary Usage" will give the user access to a Summary Usage Report. As with the other reports the user will have to enter the date range they would like to report on and then click "Search". This report returns a summary view of items purchased within that date range with total units purchased and total dollars spent.

Category	SubCategory	Product	Description	UOM	Quanti	Amount	Total
AIRWAY_MAINT	AIRWAYS_NASAL	TEL123028	RUSCH ROBERTAZZI MEDIPRENE NASOPHARYNGEAL AIRWAY 28F Amber Latex Nasopharyngeal Airways, 10/bx	Cas	1	9.5	9.5
AIRWAY_MAINT	DIFFCLT_AIRWAY	ASD500100	MINI-TRACH II KIT NON-SELDINGER	Box	1	348.1	348.1
AIRWAY_MAINT	ARWY_LUBRICANT	FOU20543	SAVAGE SURGILUBE SURGICAL LUBRICANT 3 g Foilpac Surgical Lubricant 144/bx	Box	0	13.13	0
AIRWAY_MAINT	ARWY_LUBRICANT	PROP903100	LUBRICATING JELLY 3GM PACKETS	Box	2	5.76	11.52
AIRWAY_MAINT	LRYNG_BLDIS_DISP	TEL0048	RUSCH LITE KIT W/DISPOSABLE BLADES	Each	1	77	77
AIRWAY_MAINT	ET_TUBES	SUN1-7333-75	ENDOTRACHEAL TUBE 7.5MM 30FR MURPHY CUFFED	Box	1	11	11
AIRWAY_MAINT	ET_TUBES	SUN1-7333-80	ENDOTRACHEAL TUBE 8.0MM 32FR MURPHY CUFFED	Box	1	11	11
AIRWAY_MAINT	ET_TUBES	SUN1-7333-85	ENDOTRACHEAL TUBE 8.5MM 34FR MURPHY CUFFED	Box	1	11	11
AIRWAY_MAINT	STYLETTES	SUN9-0204-11	STYLET 6FR ALUMINUM ENDOTRACHEAL 2-6MM PEDIAT	Box	1	30	30
AIRWAY_MAINT	STYLETTES	SUN9-0204-25	STYLET 9FR ALUMINUM L/F ENDOTRACHEAL 6-11MM ADULT	Box	1	30	30
AIRWAY_MAINT	ET_TUBES	SUN1-7330-20	ENDOTRACHEAL TUBE 2.0MM 8FR MURPHY UN-CUFFED	Box	1	14.9	14.9
AIRWAY_MAINT	ET_TUBES	SUN1-7330-25	ENDOTRACHEAL TUBE 2.5MM 10FR MURPHY UN-CUFFED	Box	2	9.2	18.4
AIRWAY_MAINT	ET_TUBES	SUN1-7330-30	ENDOTRACHEAL TUBE 3.0MM 12FR MURPHY UN-CUFFED	Box	1	9.2	9.2
AIRWAY_MAINT	ET_TUBES	SUN1-7330-35	ENDOTRACHEAL TUBE 3.5MM 14FR MURPHY UN-CUFFED	Box	2	9.2	18.4
AIRWAY_MAINT	ET_TUBES	SUN1-7330-40	ENDOTRACHEAL TUBE 4.0MM 16FR MURPHY UN-CUFFED	Box	1	9.2	9.2

Order Log

The fourth and final tab titled "Order Log" available is a log of orders entered for the account. This will reference order numbers as well as order details. To drill into the lines for a specific order simply click the arrow along the left column. More detailed information in regards to orders can be found within the Orders section of the website. This order log is intended to provide basic order information within the Reporting Dashboard.

Order	OrderDate	Amount															
> 22278	1/31/2012 10:21:08 AM	445.19															
> 22504	2/1/2012 10:14:34 AM	77															
> 22633	2/1/2012 3:10:14 PM	785.86															
> 23171	2/6/2012 1:22:13 PM	815.62															
> 23309	2/7/2012 10:07:44 AM	219.4															
> 23493	2/8/2012 11:09:45 AM	314.17															
> 23530	2/8/2012 1:21:46 PM	103															
<table border="1"><thead><tr><th>Product</th><th>Description</th><th>UOM</th><th>Qty</th><th>Amount</th></tr></thead><tbody><tr><td>AVAEM55359</td><td>STRETCHER SHEETS 40 X 90" TISSUE POLY BLUE 50/CASE</td><td>Cas</td><td>1</td><td>21</td></tr><tr><td>AVAEM553921</td><td>STRETCHER SHEET 72" X 30" BLUE FITTED HEAVY 50/CASE</td><td>Cas</td><td>2</td><td>82</td></tr></tbody></table>			Product	Description	UOM	Qty	Amount	AVAEM55359	STRETCHER SHEETS 40 X 90" TISSUE POLY BLUE 50/CASE	Cas	1	21	AVAEM553921	STRETCHER SHEET 72" X 30" BLUE FITTED HEAVY 50/CASE	Cas	2	82
Product	Description	UOM	Qty	Amount													
AVAEM55359	STRETCHER SHEETS 40 X 90" TISSUE POLY BLUE 50/CASE	Cas	1	21													
AVAEM553921	STRETCHER SHEET 72" X 30" BLUE FITTED HEAVY 50/CASE	Cas	2	82													
> 23510	2/8/2012 12:06:04 PM	874.03															
> 24103	2/13/2012 3:50:59 PM	128.76															
> 24169	2/14/2012 10:59:50 AM	51															
> 24902	2/20/2012 1:19:37 PM	1058.38															
> 25068	2/21/2012 3:06:11 PM	105															